

SELLING TIMELINE

INTERVIEW REALTOR

PRE-LISTING

10-90 Days

Hire GR Home Team. Sign listing paperwork (30-60 min appointment).

Conduct a room by room home prep consultation with GR Home Team (1-2 hour appointment).

Complete initial repairs, packing, decluttering, cleaning and staging. Utilize resources and vendors provided by GR Home Team.

Light Staging and Professional Photos (2 -3 hour appointment and you do not need to be home)

LIST DATE

LISTING PERIOD

10-60 Days

Make home listing live on the MLS

Showings, open house, and feedback.

Keep home clean and ready.

Negotiate offers.

CONTRACT DATE

PENDING SALE

30-45 Days

Accept a purchase contract!

Buyer deposits earnest check and enters Inspection Contingency Period, typically 10 days (at least one 4 hour appointment).

Loan appraisal, clear title, and property survey (1 hour appointment).

Complete any required repairs. Pack and confirm movers.

Loan underwriting and final approval.

CLOSING DATE

CLOSING & POSSESSION

1-30 Days

Closing day & collect proceeds of sale (1 hour appointment).

Prepare home for buyer to take possession.

POSSESSION TRANSFER DATE

**MOVING DAY AND
A NEW ADVENTURE!**

